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Jon Feenstra

Rehumanize Your Business Ethan Beute,Stephen Pacinelli,2019-04-16 Accelerate sales and improve customer experience Every day, most working professionals entrust their most important messages to a form of communication that doesn't build trust, provide differentiation, or communicate clearly enough. It's easy to point to the sheer volume of emails, text messages, voicemails, and even social messaging as the problem that reduces our reply rates and diminishes our effectiveness. But the faceless nature of that communication is also to blame. Rehumanize Your Business explains how to dramatically improve relationships and results with your customers, prospects, employees, and recruits by adding personal videos to emails, text messages, and social messages. It explains the what, why, and how behind this new movement toward simple, authentic videos—and when to replace some of your plain, typed-out communication with webcam and smartphone recordings. • Restore face-to-face communication for clarity and connection • Add a personal, human touch to your emails and other messages • Meet people who've sent thousands of videos • Learn to implement your own video habit in an easy, time-saving way • Boost your replies, appointments, conversion, referrals, and results dramatically If you're ready to influence, teach, sell, or serve in a more personal way, Rehumanize Your Business is your guide.

Marketing Rebellion Mark W. Schaefer,2019-02 Provides a framework to help you stay ahead of the curve by re-imagining marketing in a world where hyper-empowered consumers drive the business results

Craft in America Jo Lauria,Steve Fenton,2007 Illustrated with 200 stunning photographs and encompassing objects from furniture and ceramics to jewelry and metal, this definitive work from Jo Lauria and Steve Fenton showcases some of the greatest pieces of American crafts of the last two centuries. Potter Craft

Death at SeaWorld David Kirby,2012-07-17 From the New York Times bestselling author of Evidence of Harm and Animal Factory—a groundbreaking scientific thriller that exposes the dark side of SeaWorld, America's most beloved marine mammal park Death at SeaWorld centers on the battle with the multimillion-dollar marine park industry over the controversial and even lethal ramifications of keeping killer whales in captivity. Following the story of marine biologist and animal advocate at the Humane Society of the US, Naomi Rose, Kirby tells the gripping story of the two-decade fight against PR-savvy SeaWorld, which came to a head with the tragic death of trainer Dawn Brancheau in 2010. Kirby puts that horrific animal-on-human attack in context. Brancheau's death was the most publicized among several brutal attacks that have occurred at Sea World and other marine mammal theme parks. Death at SeaWorld introduces real people taking part in this debate, from former trainers turned animal rights activists to the men and women that champion SeaWorld and the captivity of whales. In section two the orcas act out. And as the story progresses and orca attacks on trainers become increasingly violent, the warnings of Naomi Rose and other scientists fall on deaf ears, only to be realized with the death of Dawn Brancheau. Finally he covers the media backlash, the eyewitnesses who come forward to challenge SeaWorld's glossy image, and the groundbreaking OSHA case that challenges the very idea of keeping killer whales in captivity and may spell the end of having trainers in the water with the ocean's top predators.

Rehumanize Your Business Ethan Beute,Stephen Pacinelli,2019-04-08 Accelerate sales and improve customer experience Every day, most working professionals entrust their most important messages to a form of communication that doesn't build trust, provide differentiation, or communicate clearly enough. It's easy to point to the sheer volume of emails, text messages, voicemails, and even social messaging as the problem that reduces our reply rates and diminishes our effectiveness. But the faceless nature of that communication is also to blame. Rehumanize Your Business explains how to dramatically improve relationships and results with your customers, prospects, employees, and recruits by adding personal videos to emails, text messages, and social messages. It explains the what, why, and how behind this new movement toward simple, authentic videos—and when to replace some of your plain, typed-out communication with webcam and smartphone recordings. • Restore face-to-face communication for clarity and connection • Add a personal, human touch to your emails and other messages • Meet people who've sent thousands of videos • Learn to implement your own video habit in an easy, time-saving way • Boost your replies, appointments, conversion, referrals, and results dramatically If you're ready to influence, teach, sell, or serve in a more personal way, Rehumanize Your Business is your guide.

Toole's Cerebrovascular Disorders E. Steve Roach,Kerstin Bettermann,Jose Biller,2010-02-15 Toole's Cerebrovascular Disorders was the first modern book devoted to care of the stroke, originally published more than 40 years ago. This is a completely revised and updated sixth edition of the highly respected standard for stroke diagnosis and treatment. Dr James Toole has stayed on as a consultant for the text, and Drs E. Steve Roach, Kerstin Bettermann, and Jose Biller have reworked Dr Toole's book to include chapters on genetics, pregnancy-related stroke, and acute treatments. The practical focus of the book has not changed, retaining its emphasis on bedside diagnosis and treatment. Easily accessible both for stroke specialists and residents, the sixth edition has been modernized to keep pace with the rapid expansion of knowledge in stroke care and includes evidence-based recommendations, the latest technology and imaging, and risk factors. The text is supplemented with more than 200 images, many in color.

Ceramics in America ,2002

Godblind Anna Stephens,2017-07-11 The Mireces worship the bloodthirsty Red Gods. Exiled from Rilpor a thousand years ago, and left to suffer a harsh life in the cold mountains, a new Mireces king now plots an invasion of Rilpor's thriving cities and fertile earth. Dom Templeson is a Watcher, a civilian warrior guarding Rilpor's border. He is also the most powerful seer in generations, plagued with visions and prophecies. His people are devoted followers of the god of light and life, but Dom harbors deep secrets, which threaten to be exposed when Rillirin, an escaped Mireces slave, stumbles broken and bleeding into his village. Meanwhile, more and more of Rilpor's most powerful figures are turning to the dark rituals and bloody sacrifices of the Red Gods, including the prince, who plots to wrest the throne from his dying father in the heart of the kingdom. Can Rillirin, with her inside knowledge of the Red Gods and her shocking ties to the Mireces King, help Rilpor win the coming war?

Panzerwaffe on the Battlefield 2 Jon Feenstra,2020-11-20 In Panzerwaffe on the Battlefield 2, Jon Feenstra looks at various German armored fighting vehicles. The captions focus on the modifications of these panzers, self-propelled guns, etc. This book covers the entire war period - from 1939 to 1945 and all theaters. This hardcover, landscape formatted book's brief introduction is followed by more than one hundred mainly unpublished photographs, published in the highest possible

quality. Both the introduction and the captions are bilingual (English/Hungarian).

Avengers/X-Men Bob Harras,2014-09-24 Collects Avengers #368-369, Avengers West Coast #101, X-Men #26, Uncanny X-Men #307 and Black Knight: Exodus #1. The X-Men and Avengers head for Genosha where civil war has erupted and Exodus & Cortez have arrived to fan the flames! Can even the X-Men and Avengers combined bring peace to a nation at war and defeat two madmen?

Diablo III Doug Walsh,Rick Barba,BradyGames (Firm),2012 Evil is in its prime in the world of Diablo IIIThe ultimate guide to the RPG game, Diablo III Limited Edition provides you with a complete quest companion, and you can save your place as you go with an exclusive metal bookmark featuring the head of Diablo himself. Covering all four acts in the adventure, as well as in-depth coverage of Heroes, so whether you choose to play as a Witch Doctor, Barbarian, Wizard, Monk or Demon Hunter, the guide has you covered. The Bestiary lists every monster in the game and this special hardback edition shows you how to increase your skills in the Blacksmith, Jeweller and Mystic professions. Read all about how to find better weapons, items, collectibles and loot and discover strategies for dominating multiplayer action online. Diablo III Limited Edition is the official resource to Blizzard's Online Auction House and is jam-packed with screen shots that capture info on the newest areas of Sanctuary. For warriors who have survived the onslaught of the armies of the Burning Hells in Diablo I and II, to those who are new to the world of Sanctuary, Diablo III Limited Edition is the complete companion.

Selling from the Heart Larry Levine,2023-08-15 Sales have changed; gone are the days of manipulative and pushy salespeople who rely on charm to get sales. Selling From The Heart is built for the new economy where authentic relationships matter and out-dated techniques just don't work any longer. Larry Levine understands the essential role of relationships when it comes to selling, how those genuine connections can fuel sales funnels and exceed sales goals. In Selling From the Heart, Larry coaches readers to build meaningful relationships in natural ways by discovering their authentic selves and offering that authentic perspective to clients. Sales professionals and entrepreneurs will find new levels of sales and personal fulfillment by Selling From the Heart.

Clinical Dermatology Richard B. Weller,John A. A. Hunter,John Savin,Mark Dahl,2013-05-30 This best selling text has been completely revised and refreshed in the fourth edition. The authors aim to enthuse family doctors (for whom they are primarily writing) to enjoy the challenge of diagnosing and treating skin conditions. Clinical Dermatology contains over 500 high quality pictures and diagrams matched with many colourful phrases to illustrate and entertain as it teaches. It has established a reputation as a 'way of learning' and as a cogent overview of the subject for the aspiring specialist. Readers are guided through the maze that too often lies between the presenting skin complaint and its final diagnosis and treatment. The authors have created an easily read text with enough detail to clarify the subject but not enough to obscure it. This fourth edition contains new chapters on racially pigmented skin, dermatology of different age groups and cosmetic dermatology. Relevant internet sites are now clearly highlighted at the end of each chapter and the comprehensive formulary has been updated.

The Secrets of Alchemy Lawrence Principe,2013 Alchemy, the Noble Art, conjures up scenes of mysterious, dimly lit laboratories populated with bearded old men stirring cauldrons. Though the history of alchemy is intricately linked to the history of chemistry, alchemy has nonetheless often been dismissed as the realm of myth and magic, or fraud and pseudoscience. And while its themes and ideas persist in some expected and unexpected places, from the Philosopher's (or Sorcerer's) Stone of Harry Potter to the self-help mantra of transformation, there has not been a serious, accessible, and up-to-date look at the complete history and influence of alchemy until now.

The Context Marketing Revolution Mathew Sweezey,2020-03-24 In a world of limitless media noise, how can businesses break through to customers? Context. We are in the midst of a massive media revolution. For the first time in history, ordinary people around the world have the ability to create, distribute, and consume content instantly, from anywhere, using connected devices. The massive increase in media noise created by these consumers and devices creates an entirely new situation that makes conventional marketing models obsolete. And yet countless companies and marketing organizations continue to rely on traditional models, assuming that their campaigns will sway customers. They couldn't be more wrong. In this provocative and practical book, Salesforce marketing maven Mathew Sweezey boldly outlines this new infinite media environment and poses a profound question: In a transformed world where customers shape their own experience, what is the key to breaking through and motivating them to buy? It is context--the close linkage between an individual's immediate desires and the experiences a brand creates to fulfill them. Drawing on new research and new insights into current consumer psychology, Sweezey defines the five key elements of context. Customer experiences must be: Available: Helping people achieve the value they seek in the moment Permissioned: Giving people what they've asked for, on their terms Personal: Going beyond how personal it is to how personally you can deliver it Authentic: Combining voice, empathy, and brand congruence simultaneously Purposeful: Creating a deeper connection to the brand, beyond the product Sweezey uses vivid examples to highlight a new marketing model used by high-performing brands big and small. The final part of the book shifts to execution, providing a new rule book for context-based marketing. The Context Marketing Revolution will change forever how you think about the purpose and practice of marketing.

Trading Reality Michael Ridpath,2000-01 The author of the international bestseller Free to Trade sets his new thriller in the world of virtual reality, amidst conspiracies, murder, and hostile takeover threats. While investigating the murder of his brother, Richard, Mark Fairfax comes across a plot by competing companies to take over Richard's breakthrough VR company.

Through to You Emily Hainsworth,2013-01-03 Camden Pike has been grief-stricken since his girlfriend, Viv, died. Viv was the last good thing in his life: helping him rebuild his identity after a career-ending football injury, picking up the pieces when his home life shattered, and healing his pain long after the meds wore off. And now, he'd give anything for one more glimpse of her. But when Cam makes a visit to the site of Viv's deadly car accident, he sees some kind of apparition. And it isn't Viv. The apparition's name is Nina, and she's not a ghost. She's a girl from a parallel world, and in this world, Viv is still alive. Cam can't believe his wildest dreams have come true. All he can focus on is getting his girlfriend back, no matter the cost. But things are different in this other world: Viv and Cam have both made very different choices, things between them have changed in unexpected ways, and Viv isn't the same girl he remembers. Nina is keeping some dangerous

secrets, too, and the window between the worlds is shrinking every day. As Cam comes to terms with who this Viv has become and the part Nina played in his parallel story, he's forced to choose - stay with Viv or let her go - before the window closes between them once and for all.

Dark: Reincarnate Arthur Stone,2020-03-23 Dark will stop at nothing to keep himself out of the Spider's tower of torture. At all costs, he will remain free from Kim's grasp.He has accepted a new quest, with incredible bonus objectives. If he completes the quest, he will receive the very thing he needs the most.Yet the more he progresses, the more impossible the task seems. Should he work day in and day out, with no food or rest, he still could not possibly complete it in time. The quest is a ravenous pit, consuming all of his time and effort, hour after hour, fight after fight.In order to have a chance, he must risk everything for equipment--and then once more risk everything for help. If his luck fails, he faces capture, betrayal, and total mental destruction.And even if he makes it, the road he chooses, the journey he risks, may not bring him to the place he hopes for...

Atlas of Regional and Free Flaps for Head and Neck Reconstruction Mark L. Urken,Mack L. Cheney,Keith E. Blackwell,Jeffrey R. Harris,Tessa A. Hadlock,Neal Futran,2012-01-05 This Atlas depicts in a clear manner the use of regional skin, muscle and musculocutaneous flaps as well as donor sites from distant regions of the body where vascularized skin, muscle, bone, and nerves can be harvested and transferred to the head and neck. Otolaryngologists, plastic surgeons and general surgeons use both regional and free flaps to reconstruct damage to the head and neck caused by cancer and trauma. This Atlas provides the surgeon with techniques for mastering different donor sites needed to find solutions to virtually every reconstruction problem. It provides detailed descriptions of the anatomy and harvesting techniques of the major regional and free-flap donor sites currently employed in head and neck reconstruction.

Hitler's Panzers Dennis Showalter,2009-12-01 From Dennis Showalter, recipient of the Samuel Eliot Morison Prize and the Pritzker Literature Award for Lifetime Achievement, a fascinating account of Nazi Germany's armored forces during World War II Determined to secure a quick, decisive victory in his quest of conquer Europe, Adolf Hitler adopted an attack plan that combined tools with technique—the formidable Panzer divisions. Self-contained armored units able to operate independently, the Panzers became the German army's fighting core as well as its moral focus, establishing an entirely new military doctrine. In Hitler's Panzers, Showalter presents a comprehensive study of Germany's armored forces. By delving deeply into a detailed history of the theory, strategy, myths, and realities of Germany's technologically innovative approach to warfare, Showalter provides a look at the military lessons of the past, and a speculation on how the Panzer ethos may be implemented in the future of international conflict.

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