

Lufthansa Cargo

Daniel Effenberger

Steering an outsourced handling agent at Lufthansa Cargo AG/ Miami, USA Daniel Effenberger, 2005-04-08 Diploma Thesis from the year 2005 in the subject Business economics - Supply, Production, Logistics, grade: 1,7, Heilbronn University, 87 entries in the bibliography, language: English, abstract: "If an enterprise does not get the best people at the bottom of its management pyramid then some years down the line it is not going to find them at the top, no matter how much outsourcing it might be doing." (Chorafas, D. N. (2003), p. 97) This diploma thesis will analyze the outsourcing partnership between Lufthansa Cargo AG (LCAG) and GlobeGround Inc. (GG) at the station Miami/ USA. The paper will represent the current situation, detect sensible subjects and will give recommendations to the local- (MIAFH/A) and the regional- (MIAFH) Handling-Management at LCAG in Miami. The main business of an airline is to offer transport services from Airport A to Airport B. The transported object can either be passengers, cargo or mail. In the 1990's air-lines followed the strategy to integrate more pre- and after-flight related services into their part of the value chain. Enormous pressures lead to changes in strategies. These pressures are mainly caused by the events of 9-11, SARS, the global recession, the Iraqi war, the latest oil-price trend and not to forget the current exchange rate of the US\$1 2 . The yield per kg is also decreasing as there are more competitors on the market and even forwarders started to charter own equipment for flying goods around the globe.³ But, even if there are some break points in growth; several studies forecast an annual growth of air cargo of about 6% worldwide during the next years. ⁴ Outsourcing non-core businesses is one attempt to reduce overhead costs

and to versatile the business for being more competitive. It often seems as the easy available medicine to cure suffering businesses. The possible loss of know-how, control and quality of services is often neglected. Steering an outsourcing relationship is therefore one of the main tasks in such a cooperation and require, besides costs and time, also the according knowledge.

Disrupting Logistics Christian Wurst, Luca Graf, 2021-01-29 This book presents trends, developments, and examples of how digital disruption is currently reshaping the logistics industry. Logistics is the invisible force behind the global economy, influencing and providing a lens into all economic activities. Chapters written by respected experts in the field describe how new technologies such as autonomous vehicles, blockchain, Internet of things (IoT), and state-of-the-art freight management solutions are fundamentally changing supply chain solutions. Special emphasis is placed on promising start-ups and venture capital firms around the world that are now investing in the future of logistics. Supply chains hold significant room for optimization to the benefit of customers, industry participants, authorities and the environment. This book provides a unique set of perspectives from industry leaders covering a wide range of topics. It is a 'must read' for anyone seeking to understand and contribute to a better tomorrow in supply chains logistics. — Thomas Bagge, Chief Executive Officer and Statutory Director DCSA "The need for standardisation and digitalisation in logistics is no longer an option. This book gives insights from industry experts, shows trends and innovations in platforms, underlines the need for transparency and how big data and analytics can make a world of difference. It's an incredible resource if you wish to better understand the new normal of

logistics.” — Global Chief Digital & Information Officer, MSC Mediterranean Shipping Company This book presents readers with a straightforward and comprehensive assessment of supply chain innovation and trends and their impact on the industry. With contributions from several industry leaders, it provides critical knowledge and insight that supply chain and logistics managers need to implement disruptive technologies strategically.” — Rene Jacquat, Founder / Advisor, LogiChain Solutions

Air Cargo Joachim G. Schäfer, 2023-02-17 This book uses numerous examples to describe the current opportunities and risks of air freight against the backdrop of stagnating transport volumes since the financial crisis in 2008. It shows what impact these developments have had on those involved, in particular shippers, airlines, airports and freight forwarders. The application-oriented presentation also provides an insight into the design of complex supply chains and the areas of tension in which the players in air freight operate.

Lufthansa 95 Success Secrets - 95 Most Asked Questions on Lufthansa - What You Need to Know Karen Lambert, 2014-12-02 The Most-Advanced Lufthansa Guide Available. There has never been a Lufthansa Guide like this. It contains 95 answers, much more than you can imagine; comprehensive answers and extensive details and references, with insights that have never before been offered in print. Get the information you need--fast! This all-embracing guide offers a thorough view of key knowledge and detailed insight. This Guide introduces what you want to know about Lufthansa. A quick look inside of some of the subjects covered: Lufthansa Flight 2904 - Notable passengers, Lufthansa Flight 181, Lufthansa Flight 005, Lufthansa Flight 592 - Flight, Lufthansa Technik,

Lufthansa Flight 615 - The hijacking, Lufthansa CityLine - History, Lufthansa Flight 502 - Probable cause, Augsburg Airways - Cooperation with Lufthansa, Lufthansa Flight 181 - The Lufthansa crew, Frankfurt Airport - Lufthansa First Class Terminal, Lufthansa Consulting, Sofia Airport - Lufthansa Technik-Sofia, Lufthansa (disambiguation), Lufthansa Flight 2904 - Details about the design features of the aircraft, Lufthansa Technik - Products, Lufthansa Flight 181 - Rome, Lufthansa CityLine - Fleet, Lufthansa Flight 592 - Aftermath, Lufthansa Cargo, Lufthansa Flight Training - Airline Training Center Arizona, Lufthansa Flight 540 - Bibliography, Lufthansa cargo hub dispute - Operations and subsidiaries, LSG Lufthansa Service Holding AG - Financial figures, Lufthansa Flight Training - Fleet, Lufthansa Flight 181 - Bahrain, Lufthansa Consulting - Cooperations, PrivatAir - Operated for Lufthansa, DB Class 403 - Lufthansa Airport Express, Lufthansa Systems, Lufthansa cargo hub dispute - Accidents and incidents, Lufthansa Regional - Fleet, Lufthansa Flight 005 - Aircraft, Lufthansa Flight 181 - Operation Feuerzauber, Lufthansa Flight 502 - Aircraft, Deutsche Lufthansa (East Germany) - Route network, and much more...

History of Air Cargo and Airmail from the 18th Century Camille Allaz, 2005-03 It was first published in French by the Institut du Transport Aerien in 1998 and received very favourable reviews. Through the publication of the English language edition, this remarkable work is now accessible to many more readers around the world. In addition, the author has expanded the book with new sections and he has extensively updated it to bring the story of air cargo into the twenty first century, concluding with a look into the future. The author, Camille Allaz, served as Senior Vice President Cargo at Air France for

10 years which gave him an insider's close-up view of his subject, a privilege not enjoyed by many historians. There is no aspect of mail or cargo transport by air that has not been thoroughly researched and documented by Allaz, from the first brief transport of animals by balloon in France in 1783 to the vast global networks of the integrated express carriers in the 21st century. As a true scholar, he fits his narrative into the larger framework of political, military, economic and aviation history. This book should stand for years as the definitive work on the history of air cargo and airmail, and will be of immense value to the academic community, to the air cargo industry, the postal services, and to the general public.

Capacity Options for Revenue Management Rolf Hellermann, 2006-10-07 This book proposes capacity options as a flexible alternative air cargo contract type, and illustrates how capacity can be priced through option contracts. The analysis is accomplished by means of an analytical multivariate optimization model under price and demand uncertainty. A case study using data from a leading German carrier illustrates the financial potential. Finally, the author shows how capacity-option contracts integrate into the context of air cargo revenue management.

WOW and SkyTeam Cargo: An In-depth Analysis of Strategic Alliances for Air Cargo Carriers and The Impact on Cargo Airlines' Operations and Success Florian Smeritschnig, 2013-08 In the airline industry, the formation of highly integrated strategic alliances started during the 1990's. Thereby, Star Alliance became the first global player when passenger airlines faced deregulation, and wanted to support their growth and expansion in international markets. For cargo companies, this type of integration came

around later, namely in the beginning of 2000. As a result of the increased co-operation, major alliances were formed with the launch of SkyTeam Cargo and WOW. In the dawn of the new century, these alliances should lay the cornerstone for the achievement of a long term success through synergy effects, and higher competitiveness in terms of the individual and the group. A decade later, WOW and SkyTeam Cargo have evolved in different directions but, not all members or ex-members are pleased about the results. Strategic alliances in air transport have been studied widely but, most of the recent publications only cover the passenger side in this business. There are a lot of information and statements about the benefits that alliances can bring to its members. But, the review of the literature shows that research is very sparse when it comes down to the evaluation of the actual impact of alliance integration on air cargo carriers' standing. The objective of this book is to analyze and interpret the impact of a strategic alliance on cargo airlines' revenue-tonne-kilometres key figures (provided by Airline Business 1998-2010), and market share developments. The author's aim is on the one hand, to answer the question if air cargo operators did profit from alliance integration, and on the other hand, to give the reasons for this development. Besides, the book gives an overview about the market's environment, the characteristics of air freight, and the history of WOW and SkyTeam Cargo. Further, the additional questions are discussed in detail:

- How did carriers react to the challenges and opportunities in the market?
- What are the main benefits or disadvantages for alliance members?
- What major challenges do (prospective) members face in an alliance?
- What are the core arrangements and prerequisites for alliance integration?
- Is there a common success, are there stability factors and why do alliances

fail? • What alternatives are there to alliance formation

100 Percent Air Cargo Screening United States. Congress. House. Committee on Homeland Security. Subcommittee on Transportation Security and Infrastructure Protection, 2011

Moving Boxes by Air Peter S. Morrell, 2016-04-22 Air cargo is a key element of the global supply chain. It allows outsourcing of manufacturing to other countries and links production in both multinational and smaller enterprises. It has also been the most important driver of certain export industries in countries such as South Africa, Kenya and Chile. As a component of the air transport industry, air cargo makes the crucial difference between profit and loss on many long-haul routes. For some network combination carriers it accounts for up to half of total tonne-kms flown, and as much as one quarter of total revenue. In addition, the integrated carriers such as DHL, FedEx and TNT have their own fleets of dedicated freighter aircraft, and cargo aircraft operators like Cargolux and Nippon Cargo have a specialist role in the industry. Featuring expert analysis and worked examples to enhance understanding, *Moving Boxes by Air* by Peter Morrell offers a comprehensive and up-to-date guide to the business and practices of air cargo, with a chapter dedicated to each key issue, such as: current trends, market characteristics, regulation, airport terminal operations, pricing and revenues, and environmental impacts.

The Role of the Social Context for Strategy-Making Karolin Marx, 2012-12-06 Karolin Marx examines the significance of the social context for strategy-making. She shows that social relationships within organizations are not only positive, but can also impede the successful development of strategic initiatives.

Risk Management in the Air Cargo Industry Paul Hertwig, Philipp Rau, 2010-02 This paper discusses risk management approaches in the air cargo industry. It gives a concise overview of developments, business practices and complexities of the air cargo industry and draws cross-references to comparable industries. It introduces supply contracts for capacity and the inherent risks in the shipping process. Based on that, approaches to mitigate risk are studied. The work elaborates on the historically grown research field of revenue management and puts emphasis on the discipline of overbooking in the air cargo sector. Capacity options and financial intermediation are presented as more innovative approaches for capacity risk management. The application of these various risk management methods is evaluated in an expert study among air cargo industry professionals from different market perspectives. With that, obstacles to the successful implementation are identified and potential solutions are named.

The influence of differing market characteristics on Lufthansa's strategies and operations Andreas Rostin, 2005-07-21 Seminar paper from the year 2004 in the subject Business economics - Business Management, Corporate Governance, grade: 1,0, Georgetown University, course: International Business, language: English, abstract: The airline industry has historically been an extremely volatile and in general unprofitable industry. According to financial reports compiled by the International Air Transport Association and the International Civil Aviation Organization (ICAO), aggregate industry-wide operating losses for the period 1985-2003 totaled \$11.7 billion. Not all airlines, however, have been responsible for this poor overall performance. In the past ten years, Lufthansa German Airlines (Deutsche Lufthansa AG) has transformed itself from a

struggling state-owned carrier into one of the most profitable airlines worldwide by positioning itself in the upper echelon of the lucrative premium travel market. Serving as an indicator for this successful transformation, Air Transport World – the leading monthly magazine covering the global airline industry – selected Lufthansa as its “Airline of the Year” for both 1994 and 2000. This paper will analyze Lufthansa’s award-winning business model by focusing on the airline’s position in its three major markets: the European Union, the North Atlantic and China. After briefly outlining the current state of the airline industry in general and presenting a short company profile of Lufthansa, it will look into the following questions: In what way do differing economic, political and social conditions influence Lufthansa’s strategic decisions in its home market – the European Union – in comparison to the North Atlantic market? When giving answers to this question, the paper will focus particularly on competition distortion stemming from heavy U.S. government involvement in the airline industry and what measures Lufthansa has taken in order to gain a competitive advantage over its U.S. counterparts. It will then turn its attention to Lufthansa’s home market by evaluating the impact of the recent entry of low-cost carriers and analyzing Lufthansa’s reaction to this challenge. Finally, the paper will assess the airline’s potential in the Chinese market. In what way does this market differ from the ones examined before? Has Lufthansa been able to take advantage of the ample business opportunities China has to offer or have governmental regulatory obstacles hindered Lufthansa from maximizing its potential in this region? The paper will conclude by suggesting that Lufthansa will need the involved governments to tackle infrastructure and regulatory shortcomings in order to fully exploit its potential and cement its position as an

industry leader.

Network Structures of Cargo Airlines - An Empirical and a Modelling

Approach Aaron Bernhardt Scholz, 2014-09-03 The development of efficient air freight networks is an upcoming challenge. The present book approaches this problem for cargo airlines by characterising and classifying their network structures and by developing a model for an airline's strategic network design. The book provides results which are of value for airline professionals (network efficiency analysis), policy makers (policy impact assessment) and researchers (cargo airline network design model).

Managing Inter-Organizational Relations Jörg Sydow, Elke Schüßler, Gordon Müller-Seitz, 2017-09-16 Inter-organizational relations are increasingly important in today's organizational landscape. The management of these relations requires unique understandings and capabilities. Hence it comes as no surprise that the formation, purpose and management of inter-organizational relations are a vital part of most curricula in the fields of business, economic geography, sociology, and policy studies. Managing Inter-Organizational Relations offers both a thorough review and innovative systematization of the main theoretical debates surrounding different forms of inter-organizational relations – and of the challenges of their management. With a unique collection of cases from around the world addressing different managerial issues, it provides a pioneering and comprehensive analysis of different types of inter-organizational collaboration, including strategic alliances, joint ventures, regional clusters, global value and supply chains, and project as well as innovation networks. Key features: - Contains up-to-date empirical research. - Utilises an innovative structure of debates and cases. -

Packed with a wide-ranging collection of international case studies and examples. - Offers a unique managerial perspective on inter-organizational relations across different types or forms of collaborative governance.

Moving Boxes by Air Peter S. Morrell, Thomas Klein, 2018-10-08 Air cargo is a key element of the global supply chain. It allows outsourcing of manufacturing to other countries and links production in both multinational and smaller enterprises. It has also been the most important driver of certain export industries in countries such as South Africa, Kenya and Chile. As a component of the air transport industry, air cargo makes the crucial difference between profit and loss on many long-haul routes. This second edition of Moving Boxes by Air offers a comprehensive and up-to-date guide to the business and practices of air cargo, with chapters dedicated to key issues such as current trends, market characteristics, regulation, airport terminal operations, pricing and revenues, and environmental impacts. The book illustrates the recent emphasis on mergers at the expense of alliances, which have not had the impact that they had on passenger operations. The section on security has been expanded to assess in more depth the threats to aircraft from terrorists, particularly in the lower cargo and passenger baggage compartments. Surcharges are examined and the book considers whether all airlines will follow the lead of some to do away with both fuel and security surcharges. The book concludes with a summary of the latest industry forecasts. Fully updated throughout, this edition is the definitive guide to air cargo for professionals within both the aviation and freight industries.

Lufthansa Cargo Deutsche Lufthansa, 1975

Total Revenue Management (TRM) Marc Helmold, 2020-06-03 This book explores total revenue management (TRM), an emerging concept in revenue management that incorporates existing principles and tools of revenue management across all profit streams. It is a professional's guide to using TRM in an optimal and innovative manner to gain competitive advantage. Readers will gain comprehensive insights into the strategies, tools and principles of TRM including existing and emerging revenue streams across the value chain. The author offers a transparent and holistic explanation of pricing strategies, segmentation methods and distribution principles which enable implementation of TRM in organizations.

Digest of annual report Deutsche Lufthansa (1953-), 1995

Moving Boxes by Air Dr Peter S Morrell, 2012-10-01 Air cargo is a key element of the global supply chain. It allows outsourcing of manufacturing to other countries and links production in both multinational and smaller enterprises. It has also been the most important driver of certain export industries in countries such as South Africa, Kenya and Chile. As a component of the air transport industry, air cargo makes the crucial difference between profit and loss on many long-haul routes. For some network combination carriers it accounts for up to half of total tonne-kms flown, and as much as one quarter of total revenue. In addition, the integrated carriers such as DHL, FedEx and TNT have their own fleets of dedicated freighter aircraft, and cargo aircraft operators like Cargolux and Nippon Cargo have a specialist role in the industry. Featuring expert analysis and worked examples to enhance understanding, *Moving Boxes by Air* by Peter Morrell offers a comprehensive and up-to-date guide to the business and practices of air cargo, with a

chapter dedicated to each key issue, such as: current trends, market characteristics, regulation, airport terminal operations, pricing and revenues, and environmental impacts.

Land & Sea Transport Aviation Management Patrick Siegfried, 2021-06-22 Business concepts in the Transportation Management

Discover tales of courage and bravery in Explore Bravery with is empowering ebook, **Lufthansa Cargo** . In a downloadable PDF format (Download in PDF: *), this collection inspires and motivates. Download now to witness the indomitable spirit of those who dared to be brave.

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