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Business Model Generation Alexander Osterwalder,Yves Pigneur,2013-02-01 Business Model Generation is a handbook for visionaries, game changers, and challengers striving to defy outmoded business models and design tomorrow's enterprises. If your organization needs to adapt to harsh new realities, but you don't yet have a strategy that will get you out in front of your competitors, you need Business Model Generation. Co-created by 470 Business Model Canvas practitioners from 45 countries, the book features a beautiful, highly visual, 4-color design that takes powerful strategic ideas and tools, and makes them easy to implement in your organization. It explains the most common Business Model patterns, based on concepts from leading business thinkers, and helps you reinterpret them for your own context. You will learn how to systematically understand, design, and implement a game-changing business model--or analyze and renovate an old one. Along the way, you'll understand at a much deeper level your customers, distribution channels, partners, revenue streams, costs, and your core value proposition. Business Model Generation features practical innovation techniques used today by leading consultants and companies worldwide, including 3M, Ericsson, Capgemini, Deloitte, and others. Designed for doers, it is for those ready to abandon outmoded thinking and embrace new models of value creation: for executives, consultants, entrepreneurs, and leaders of all organizations. If you're ready to change the rules, you belong to the business model generation!

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The Business Model Canvas Playbook Marco Meyer,2014-08-13 A MUST HAVE FOR VISIONARIES, ENTREPRENEURS, EXECUTIVES AND CONSULTANTS WITH A GAME CHANGING ATTITUDE This is not a fiction or non-fiction book. It is also not a workbook. So what is it then? This book consists of several worksheets. To be precise: 100 blank business model canvases. Since worksheet did not sound appealing enough, we chose “playbook”. A playbook contains a sports team's strategies and plays. Very similar to a business model of startups / companies. WHAT IS A CANVAS? Alexander Osterwalder's business model canvas presents a visual overview of the nine components of any business on one page. This page has nine boxes that depict the details of a company's product, customers, channels, demand creation, revenue models, partners, resources, activities and cost structure. HOW SHOULD I USE THIS PLAYBOOK? What exactly you do with it is up to you. I personally recommend you fill the canvases with your ideas, guesses, visions and strategies, then you experiment and test things in real life and change your business model along the way. To do it the right way I highly recommend reading: 1. Business Model Generation by Alexander Osterwalder & Yves Pigneur. The inventors of the business model canvas. A must! Enough said. 2. The Lean Startup by Eric Ries. Successfully launch your startup and prevent failure. 3. The Startup Owner's Manual by Steven Blank & Bob Dorf: As stated by Blank & Dorf, 2012 in The Startup Owner's Manual “As a startup moves through the Customer Development process, it will use the business model canvas as a scorecard, by posting the hypotheses about each component of the model and then revising the hypotheses as the founders gather facts. Think of your first version of the business model canvas as the starting point showing the hypotheses that must be confirmed in face-to face or online interaction with customers. (...) Using the business model canvas as a guide makes it easier to figure out where and how to pivot, since the team can visually diagram its alternatives and see what it needs to change. Each time the founders iterate or pivot in response to customer feedback, they draw a new canvas showing changes. Over time, these multiple canvases form a “flip book” that shows the evolution of the business model.” (Steven Blank & Bob Dorf, 2012) Tags: business model canvas, business model canvas book, the lean startup, canvas book, startup owner's manual,business model canvas poster, business model canvas whiteboard

Business Model Generation Osterwalder,2013-04-15

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Business Model Generation Osterwalder,2013-04-04

Business Model Canvas: a Good Tool with Bad Instructions? Rod King,2017-03-17 Originally conceived by Alexander Osterwalder, the Business Model Canvas is widely used by entrepreneurs to document the status of their business models. In principle, the Business Model Canvas can be used as a versatile tool for discovering and solving any type of pain on the planet. However, the Business Model Canvas is sub-optimally used. The Business Model Canvas has 12 handicaps that constrain it as a versatile tool for Open & Multilevel Pain Solving.This book critically and deeply explores the Business Model Canvas with a view to identifying as well as fixing its handicaps. Complementary tools such as the Business Model Strip, POKER Scorecard, and POKER Canvas are suggested to be used so that the full potential of the Business Model Canvas can be realized.

Business Process Management Design Guide: Using IBM Business Process Manager Dr. Ali Arsanjani,Nakul Bharade,Magnus Borgenstrand,Philipp Schume,J. Keith Wood,Vyacheslav Zheltonogov,IBM Redbooks,2015-04-27 IBM® Business Process Manager (IBM BPM) is a comprehensive business process management (BPM) suite that provides visibility and management of your business processes. IBM BPM supports the whole BPM lifecycle approach: Discover and document Plan Implement Deploy Manage Optimize Process owners and business owners can use this solution to engage directly in the improvement of their business processes. IBM BPM excels in integrating role-based process design, and provides a social BPM experience. It enables asset sharing and creating versions through its Process Center. The Process Center acts as a unified repository, making it possible to manage changes to the business processes with confidence. IBM BPM supports a wide range of standards for process modeling and exchange. Built-in analytics and search capabilities help to further improve and optimize the business processes. This IBM Redbooks® publication provides valuable information for project teams and business people that are involved in projects using IBM BPM. It describes the important design decisions that you face as a team. These decisions invariably have an effect on the success of your project. These decisions range from the more business-centric decisions, such as which should be your first process, to the more technical decisions, such as solution analysis and architectural considerations.

F & S Index of Corporations and Industries ,1975

Ajax Anthony T. Holdener,2008 Provides information on the basics of Ajax to create Web applications that function like desktop programs.

Strategies for e-Business Tawfik Jelassi,Francisco J. Martínez-López,2020-06-28 This is the fourth edition of a unique textbook that provides extensive coverage of the evolution, the current state, and the practice of e-business strategies. It provides a solid introduction to understanding e-business and e-commerce by combining fundamental concepts and application models with practice-based case studies. An ideal classroom companion for business schools, the authors use their extensive knowledge to show how corporate strategy can imbibe and thrive by adopting vibrant e-business frameworks with proper tools. Students will gain a thorough knowledge of developing electronic and mobile commerce strategies and the methods to deal with these issues and challenges.

You Don't Know JS: Async & Performance Kyle Simpson,2015-02-23 No matter how much experience you have with JavaScript, odds are you don't fully understand the language. As part of the You Don't Know JS series, this concise yet in-depth guide focuses on new asynchronous features and performance techniques—including Promises, generators, and Web Workers—that let you create sophisticated single-page web applications and escape callback hell in the process. Like other books in this series, You Don't Know JS: Async & Performance dives into trickier parts of the language that many JavaScript programmers simply avoid. Armed with this knowledge, you can become a true JavaScript master. With this book you will: Explore old and new JavaScript methods for handling asynchronous programming Understand how callbacks let third parties control your program's execution Address the inversion of control issue with JavaScript Promises Use generators to express async flow in a sequential, synchronous-looking fashion Tackle program-level performance with Web Workers, SIMD, and asm.js Learn valuable resources and techniques for benchmarking and tuning your expressions and statements

Decline of the Corporate Community Eelke M. Heemskerk,2007 Traditionally, much of big business in the industrialized Western world has been organized around particular corporate societies—notoriously referred to as “old boy” networks. With the recent drift toward a more liberal market economy, however, these networks have been showing signs of decline—in some cases, all but disappearing. Eelke M. Heemskerk combines formal network analysis and interviews with key members of the corporate elite in order to examine how this decline has affected Dutch capitalism. Even in a liberal market economy, however, corporate directors need social networks to communicate and coordinate their strategic decisions, and Decline of the Corporate Community considers the shift of the corporate elite to the new private and informal circles where networking takes place.

Understanding ECMAScript 6 Nicholas C. Zakas,2016-08-16 ECMAScript 6 represents the biggest update to the core of JavaScript in the history of the language. In Understanding ECMAScript 6, expert developer Nicholas C. Zakas provides a complete guide to the object types, syntax, and other exciting changes that ECMAScript 6 brings to JavaScript. Every chapter is packed with example code that works in any JavaScript environment so you’ll be able to see new features in action. You’ll learn: –How ECMAScript 6 class syntax relates to more familiar JavaScript concepts –What makes iterators and generators useful –How arrow functions differ from regular functions –Ways to store data with sets, maps, and more –The power of inheritance –How to improve asynchronous programming with promises –How modules change the way you organize code Whether you’re a web developer or a Node.js developer, you’ll find Understanding ECMAScript 6 indispensable on your journey from ECMAScript 5 to ECMAScript 6.

Ignition! John Drury Clark,2018-05-23 This newly reissued debut book in the Rutgers University Press Classics Imprint is the story of the search for a rocket propellant which could be trusted to take man into space. This search was a hazardous enterprise carried out by rival labs who worked against the known laws of nature, with no guarantee of success or safety. Acclaimed scientist and sci-fi author John Drury Clark writes with irreverent and eyewitness immediacy about the development of the explosive fuels strong enough to negate the relentless restraints of gravity. The resulting volume is as much a memoir as a work of history, sharing a behind-the-scenes view of an enterprise which eventually took men to the moon, missiles to the planets, and satellites to outer space. A classic work in the history of science, and described as “a good book on rocket stuff...that’s a really fun one” by SpaceX founder Elon Musk, readers will want to get their hands on this influential classic, available for the first time in decades.

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Management Information Systems Kenneth C. Laudon,Jane Price Laudon,2004 Management Information Systems provides comprehensive and integrative coverage of essential new technologies, information system applications, and their impact on business models and managerial decision-making in an exciting and interactive manner. The twelfth edition focuses on the major changes that have been made in information technology over the past two years, and includes new opening, closing, and Interactive Session cases.

Information Technology for Management Efraim Turban,Carol Pollard,2013-01-14 This text is an unbound, binder-ready edition. Information Technology for Management by Turban, Volonino Over the years, this leading IT textbook had distinguished itself with an emphasis on illustrating the use of cutting edge business technologies for achieving managerial goals and objectives. The 9th ed continues this tradition with coverage of emerging trends in Mobile Computing and Commerce, IT virtualization, Social Media, Cloud Computing and the Management and Analysis of Big Data along with advances in more established areas of Information Technology. The book prepares students for professional careers in a rapidly changing and competitive environment by demonstrating the connection between IT concepts and practice more clearly than any other textbook on the market today. Each chapter contains numerous case studies and real world examples illustrating how businesses increase productivity, improve efficiency, enhance communication and collaboration, and gain competitive advantages through the use of Information Technologies.

BPMN 2.0 Handbook Second Edition Stephen A. White,Conrad Bock,2011-12-01 Examines what's new and updated in BPMN 2.0 and look at interchange, best practice, analytics, conformance, optimization, choreography from a technical perspective. Also addresses the business imperative for widespread adoption of the standard by examining best practice guidelines, BPMN business strategy and the human interface including real-life case studies. Other chapters tackle the practical aspects of making BPMN model executable and the basic time-line analysis of a BPMN model.

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